

PHOENIX CONTACT Ltd.  
8240 Parkhill Drive  
Milton ON L9T 5V7  
Phone: 800.890.2820  
[www.phoenixcontact.ca](http://www.phoenixcontact.ca)

## Phoenix Contact welcomes Dracon as an Authorized Solution Partner

Dracon Automatisation from Levis, Quebec has recently become a new member of our Solution Partner Program. Authorized Solution Partners have been carefully selected as part of an initiative to market Phoenix Contact's innovations and capabilities in the field of Industrial Automation and Industry 4.0.

"This new partnership between Dracon and Phoenix Contact will enable the industry to access innovative products, projects and applications. Dracon is an experienced and successful company with knowledge, vision and expertise and a great asset to our Solution Partner Program". – Roger Hallett, General Manager, Phoenix Contact Canada



**Figure 1:** Virtual handshake between Jacques Bélanger, Président of Dracon and Roger Hallett, General Manager of Phoenix Contact Canada Ltd.

In 1995, Dracon automation operated only as a part-time business and within 3yrs, became a full-time business with rapid growth ever since. They are now one of the largest panel builders in the province of Quebec.

When the business started, Dracon's focus was to provide high quality control cabinets and offer complete solutions to their customers. Today, they have a strong technical team with engineering services and programming specialists and not only provide control panels, but also expertise in various industrial markets for cities, OEMs and large industries. Dracon's goal is to offer the best solution, state of the art technology and the best personalized service. With Phoenix Contact's new system integrator program, it is a natural move for both organizations.



PHOENIX CONTACT Ltd.  
8240 Parkhill Drive  
Milton ON L9T 5V7  
Phone: 800.890.2820  
[www.phoenixcontact.ca](http://www.phoenixcontact.ca)

“We have been using Phoenix Contact products for over 20 years, so becoming a Solution Partner is a natural extension of our long-lasting partnership with Phoenix Contact. In the constantly rising demand of solutions for the Industry 4.0, it will enable us to better serve our clients, and offer a wider range of solutions” - Jacques Bélanger, Président Dracon.

### **About Phoenix Contact Ltd.**

Phoenix Contact is a global, market leader based in Germany. Our group is known for its future-oriented components, systems, and solutions in the fields of electrical engineering, electronics, and automation.

With a global network reaching across more than 100 countries and 14,500 employees, we can stay in close contact with our customers, something we believe is essential to success. The wide variety of our innovative products makes it easy for our customers to find future-oriented solutions for multiple applications and industries. We especially focus on the fields of energy, infrastructure, process, and factory automation.

### **About Dracon**

Dracon manufactures custom electrical control panels and are experts in programming interfaces and industrial controllers. Dracon specializes in power and controls solutions, engineering and manufacturing sectors and manufacture several thousand industrial and commercial panels per year.

Services include the integration of programmable logic controllers, operator interfaces, scada, servomotors, robots and vision systems. They also offer engineering and design services.

Established in 1995, they have grown to over 60 employees offering services across North America. They have a robust team of engineers and technicians at your service for the integration of your automated systems.

On behalf of all the members and the *management*, we would like to extend our warmest *welcome*